

**THE UNITED REPUBLIC OF TANZANIA**  
**THE EXPORT PROCESSING ZONES AUTHORITY**



**INVITATION FOR EXPRESSION OF INTEREST TO INVEST IN THE  
DEVELOPMENT OF KURASINI TRADE AND LOGISTICS CENTRE ON  
62 ACRES OF LAND AT KURASINI "SHIMO LA UDONGO"  
ALONGSIDE KILWA ROAD IN DAR ES SALAAM TANZANIA**

1. The Export Processing Zones Authority (EPZA) is an autonomous Government Agency under the Ministry of Industry, Trade and Investment. The Authority was established in 2006 following amendment of the EPZ Act of 2002.
2. The Authority's main statutory function is to identify and earmark areas suitable for investment as economic zones and thereon develop basic on-site and off-site infrastructure for the purpose of promoting enterprise investment to locate within Export Processing Zones (EPZ) and Special Economic Zones (SEZ).
3. The Authority owns a parcel of land measuring about **62 acres (248,000 square meters) located at Kurasini Ward, Temeke District in Dar es Salaam, Tanzania**. The area is situated about 1.5 km from the Port and 10km from Julius Nyerere International Airport and about 2.5km from City Centre. The location has been strategically selected in close proximity of Dar es Salaam Port to become a hub and gateway for International Trade to serve the hinterland neighboring countries. The land area can be readily reached from both Kilwa road and the port access Nelson Mandela road. It is surrounded by a number of ICD's and Logistics companies. Kurasini Trade and Logistics Centre will operate as Special Economic Zone in accordance with the laws of the United Republic of Tanzania.

4. The Authority wishes to partner with a competent Private Investor - Developer to develop Kurasini Trade and Logistic Centre in accordance with plans to be approved by the Government of Tanzania. The project will entail the construction of assembly factories, factory warehouses, and distribution facilities for high quality products exported in wholesale or in bulk to markets in the Eastern, Central and Southern Africa Region, as well as the provision of commercial and logistics support services to facilitate trade. The project will also include the construction of a One-Stop-Service-Centre (OSSC) which will house EPZA staff and other Trade and Investment Facilitation Institutions such as TRA (Customs), Immigration, and Labour, Tanzania Bureau of Standards (TBS), Tanzania Food and Drugs Authority (TFDA) and TANTRADE
5. The Private Investor - Developer will be required to assume primary responsibility in the marketing and search for investors who will set up factory warehouses, assembly facilities for Completely Knocked Down (CKD) and Semi Knocked Down (SKD) kits; break-bulk processing and packaging facilities; production facilities for jewelery; pharmaceuticals; garments, leather products and other items of apparel; assembly facilities for electronic goods, machinery, vehicles, equipment and other consumer durables.
6. The Mode of developing the project will be a **JOINT VENTURE (JV)** between the Private Investors Developer and the Government of the United Republic of Tanzania in a company to be established and registered locally.
7. The equity shareholding of the Government of the United Republic of Tanzania in the **JOINT VENTURE (JV)** company to be incorporated shall NOT be diluted after the initial equity capitalization of the JV and that equity shall NOT be less than 25%.
8. The Authority hereby invites eligible local and international industrial estate developers or consortia to submit their expression of interest for pre-qualification to design, finance, build and operate the proposed Kurasini Trade and Logistic Centre. Interested firms must provide information indicating their interest and capacity to enter into the envisioned **Joint Venture** with the Government of Tanzania to invest on the designated area, by submitting the following:-

- a) Company profile including all subsidiary or associated companies, and indicating principle place of business;
- b) Certified copy of certificate of incorporation or registration;
- c) Relevant certified copies of tax compliance and tax clearance from the country of principle place of business, and physical address of your business;
- d) Conceptual narrative, images and layout designs of the proposed project;
- e) Evidence of experience in executing similar projects, describing projects undertaken in the last five years (Completed and on-going, if any);
- f) Evidence of resources (human, operational technical and financial) capabilities;
- g) Information regarding any litigation, current or within the last five years, parties involved, nature of dispute and dispute amount;
- h) Financial capacity, including latest Audited Financial statement(s);
- i) Letter of Reference from two (2) banks; one of which must be a First Class Bank or Development Bank;
- j) Letters-of-Support from partners (EPC contractors, financiers and professionals such as architects, engineers, quantity surveyors, project managers, legal advisors etc) identified for engagement in this project;
- k) Letter of Reference in good standing from the Chamber of Commerce in the country of principle place of business or from the Ministry responsible for industry on international trade and commerce of the same host country/province/state/canton of business.

9. Companies may associate and or create a Consortium to enhance their eligibility.

10. All compliant Expression-of-Interest submissions will be evaluated and pre-qualified Investor will be issued with Letters of Invitation and a Request-for-Proposal (“RFP”) to submit their business plan to invest and execute the project.
11. Interested Investors who wish to visit the project site and or obtain further information should contact the **Office of the Secretary, EPZA Tender Board, Plot No. 1081 of Nelson Mandela Road, Ubungo -Mabibo External, P. O. Box 12112 Dar es Salaam from 8:00am. to 4:00pm, Monday to Friday except on public Holidays. Telephone + 255 22 2925058-60; E-mail address [info@epza.go.tz](mailto:info@epza.go.tz).** All inquiries in seeking clarification or additional information concerning the Project must be directed to the Secretary of Tender Board EPZA. Any other communication of inquiry is not allowed and shall not be entertained.
12. Expressions of Interest (EoI) in writing, one in original plus one copy, must be sealed and clearly marked **“EXPRESSION OF INTEREST TO DEVELOP APPROX 62 ACRES KURASINI TRADE AND LOGISTICS CENTRE”** and must be delivered to the address below at or **before 10:00am local time on Tuesday 18th of July, 2017**

**THE TENDER BOARD SECRETARY,  
EXPORT PROCESSING ZONES AUTHORITY,  
BWM SEZ, MABIBO EXTERNAL, OFF NELSON MANDELA RD,  
P.O. Box 12112,  
DAR ES SALAAM - TANZANIA  
EMAIL: [info@epza.go.tz](mailto:info@epza.go.tz)  
Tel: +255 22 2925058-60, Fax: + 255 22 2925861**

Late submissions, electronic submissions and submissions not opened and read out in public at the opening ceremony shall not be accepted for evaluation, irrespective of the circumstances.

**Col. (rtd) J. L. Simbakalia  
DIRECTOR GENERAL**