

THE UNITED REPUBLIC OF TANZANIA
THE EXPORT PROCESSING ZONES AUTHORITY



**REQUEST FOR EXPRESSION OF INTEREST TO INVEST IN THE DEVELOPMENT
OF KURASINI TRADE AND LOGISTICS CENTRE ON 62 ACRES OF LAND AT
KURASINI ALONGSIDE KILWA ROAD IN DAR ES SALAAM TANZANIA**

1. The Export Processing Zones Authority (EPZA) is an autonomous Government Agency under the Ministry of Industry, Trade and Investment. The Authority was established in 2006 following amendment of the EPZ Act of 2002.
2. The Authority's main statutory function is to identify and earmark areas suitable for investment as economic zones and thereon develop basic on-site and off-site infrastructure for the purpose of promoting enterprise investment to locate within Export Processing Zones (EPZ) and Special Economic Zones (SEZ).
3. The Authority owns a parcel of land measuring about **62 acres (248,000 square meters)** in a prime area at Kurasini, Temeke District - Dar es Salaam, and wishes to team up with a competent strategic Investor-Developer to develop Kurasini Trade and Logistic Centre in partnership with EPZA. The Trade and Logistics Centre will feature show rooms; factory warehousing; assembly and processing factory buildings; banking halls; administration and office buildings; hotel and restaurants; container receiving, loading and offloading facilities, parking and recreation facilities. The selected Strategic Partners(s) will be required to design

finance construct, own, operate and maintain/transfer the development on the basis of revenue/profit concession Agreement to be negotiated with the Authority.

4. The project is located at Kurasini Ward, Temeke District in Dar es Salaam, Tanzania. The area is situated about 1.5 km from the Port and 10km from Julius Nyerere International Airport and about 2.5km from City centre. The location has been strategically selected in close proximity of Dar es Salaam to become a hub and gateway for international trade to serve the hinterland neighbouring countries. The land area can be readily reached from both Kilwa road and the port access Nelson Mandela road. It is surrounded by a number of ICD's and Logistics companies. Kurasini Trade and Logistics Centre will operate as Special Economic Zone in accordance with the laws of the United Republic of Tanzania.
5. The Authority hereby invites eligible local and international industrial estate developers or consortia to submit their expression of interest for pre-qualification to construct the proposed Kurasini Trade and Logistics Centre. Interested firms must provide information indicating their interest and capacity to partner with the Authority to invest on the said area, by submitting the following:
 - a) Company profile including all subsidiary or associated companies, and indicating principle place of business;
 - b) Certified copy of certificate of incorporation/registration;
 - c) Certified copies of tax compliance and tax clearance from the country of principle place of business, together with VAT Certificate of Registration;
 - d) Conceptual narrative, images and layout designs of the proposed project;

- e) Evidence of experience in executing similar projects, describing projects undertaken in the last five years (Completed and on-going, if any);
 - f) Evidence of resources (human, operational technical and financial) capabilities;
 - g) Information regarding any litigation, current or within the last five years, parties involved, nature of dispute and dispute amount;
 - h) Financial capacity, including latest Audited Financial statement(s);
 - i) Letter of Reference from two (2) banks; one of which must be a First Class Bank or Development Bank;
 - j) Letters-of-Support from partners (EPC contractors, financiers and professionals such as architects, engineers, quantity surveyors, project managers, legal advisors etc) identified for engagement in this project;
 - k) Letter of Reference in good standing from the Chamber of Commerce in the country of principle place of business or from the Ministry responsible for industry on international trade and commerce of the same host country/province/state/canton of business;
6. Companies may associate and create a Consortium to enhance their eligibility.
7. Mode of developing the project will be Design Build Operate and Transfer (DBOT) under a Concession Agreement.
8. All compliant Expression-of-Interest submissions will be evaluated and pre-qualified Investor will be issued with Letters of Invitation to submit Request-for-Proposal ("RFP") to invest and execute the project.

9. Interested Investors who wish to visit the site and or obtain further information should contact the Office of the Secretary, EPZA Tender Board, Plot No. 1081 off Nelson Mandela Road, Ubungo-Mabibo External, P.O. Box 12112 Dar es Salaam from 8:00am. to 4:00pm, Monday to Friday except on public Holidays. *Telephone + 255 22 2925058-60; E-mail address info@epza.go.tz*
10. Expressions of Interest (EoI) in writing, one in original plus one copy, must be sealed and clearly marked ***“EXPRESSION OF INTEREST TO DEVELOP APPROX 62 ACRES KURASINI TRADE AND LOGISTICS CENTRE”*** and must be delivered to the address below at or before **10:00am** local time on **Wednesday 18th of January 2017**.

**THE TENDER BOARD SECRETARY,
EXPORT PROCESSING ZONES AUTHORITY,
BWM SEZ, MABIBO EXTERNAL, OFF NELSON MANDELA RD,
P.O. Box 12112,
DAR ES SALAAM - TANZANIA
EMAIL: info@epza.go.tz
Tel: +255 22 2925058-60, Fax: + 255 22 2925861**

Late submissions, electronic submissions and submissions not opened and read out in public at the opening ceremony shall not be accepted for evaluation, irrespective of the circumstances.

**Col. (rtd) J. L. Simbakalia
DIRECTOR GENERAL**